

NEW VEHICLE SALES PROFESSIONAL



Ontario Motor Sales

Job Description

- Strong physical and verbal communication skills
- Above average computer skills, experience standard dealership software programs
- The ability to establish and maintain customer relationships
- The ability to read and interpret a client's needs/situation
- Strong time management skills
- The ability to work under pressure and exceed projected targets/goals
- Strong attention to detail
- Strong negotiation skills; the ability to ask for the sale
- The ability to adapt to changing situations
- Creative thinking to overcome obstacles leading to a sale/delivery
- Strong listening and interpersonal skills, be motivated and driven to succeed
- Good understanding of the sales process
- An Enthusiastic personality
- The ability to work independently while remaining part of a sales team
- A positive attitude
- A High school diploma and a valid driver's license.
- The ability to able to build and foster a network of referrals to continue to grow your opportunities

We Offer

- Professional training and processes
- An above average compensation package
- Pension plan after a year
- All selling tools and support
- Training and orientation

We Require

- A minimum of two years previous sales experience
- A valid OMVIC license
- Energy and enthusiasm
- An excellent communicator that possesses basic computer skills
- A desire to succeed